

PREVIEW 28

With your partner, follow these steps:

1. Quickly review the information in the table below. Make sure you understand what each heading means.

Workers Around the World, 2002

Country	Total Number of Workers	Average Level of English Skill	Average Annual Salary of IT Programmers (in U.S. dollars)
Bulgaria	3.9 million	good	\$3,600–\$6,000
Canada	16 million	good	\$28,000
China	734.3 million	poor	\$9,000
India	439 million	good	\$5,900
Ireland	1.8 million	good	\$23,000–\$34,000
Israel	2.4 million	good	\$15,000–\$38,000
Pakistan	40 million	good	\$3,600–\$6,000
Philippines	32 million	good	\$6,600
Russia	72.6 million	poor	\$5,000–\$7,500
Thailand	33.2 million	poor	\$11,100
Ukraine	22.8 million	poor	\$5,000–\$11,700

Source: "A Buyer's Guide to Offshore Outsourcing," *CIO Magazine*, Nov. 15, 2002.

2. Fill in the map key below. Use one color for the top item in each category. Use a second color for the bottom item in the each category.

Total Number of Workers	Average Level of English Skill	Average Annual Salary of IT Programmers
<input type="checkbox"/> 50 million and up	<input type="checkbox"/> good	<input type="checkbox"/> under \$12,000
<input type="checkbox"/> below 50 million	<input type="checkbox"/> poor	<input type="checkbox"/> \$12,000 and up

3. Follow the directions next to each map on the opposite page. Then answer this question: *In recent years, American companies have sent many IT jobs to other countries. Analyze your three maps. To which country do you think most of these jobs are being sent? Why?*

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Workers Around the World

Color the countries with 50 million workers or more. Then color those with fewer than 50 million workers. Use the colors from the key on the previous page.



Average English Skill of Workers

Color the countries that have workers with a good level of English skill. Then color those that have a poor level of English skill. Use the colors from the key on the previous page.



Average Annual Salaries of IT Programmers

Color the countries in which the average salary for IT workers is less than \$12,000. Then color those in which the average salary is \$12,000 or more. Use the colors from the key on the previous page.



GEOTERMS 28

Read Sections 28.1 and 28.2. Then create an illustrated dictionary of the Geoterms by completing these tasks:

- Create a symbol or an illustration to represent each term.
- Write a definition of each term in your own words.
- Write a sentence that includes the term and the word *India*.

Geoterm and Symbol	Definition	Sentence
comparative advantage		
information technology		
outsource		
time zone		

28.3 Advantage Factor One: Low Wages

Step 1: Read Section 28.3, and answer these questions:

- What are two reasons why wages for workers in India are lower than in many other countries?

- Why do Indian workers want IT jobs?

- List one interesting statistic about low wages in India.

Step 2: Visit an Internet search station. Conduct a search for information about the first person you will interview (read the handout on the wall). Take notes below.

Internet Search Notes

Name of IT worker:

Occupation:

Salary:

Interesting facts about this IT worker:

Step 3: Attend the online meeting, and take notes below.

Online Meeting Notes

U.S. time of meeting: ____ A.M./P.M.

Question for this IT worker: *How has the IT revolution affected you and other people who work in the IT industry?*

List three ways the IT revolution has affected Meena and other Indian workers.

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28.4 Advantage Factor Two: English Speakers

Step 1: Read Section 28.4, and answer these questions:

- Why is English widely spoken in India?
- How do English skills give Indians an advantage in the IT industry?
- List one interesting statistic about English speakers in India.

Step 2: Visit an Internet search station. Conduct a search for information about the second person you will interview. Take notes below.

Internet Search Notes

Name of IT worker:

Occupation:

Salary:

Interesting facts about this IT worker:

Step 3: Attend the online meeting, and take notes below.

Online Meeting Notes

U.S. time of meeting: ____ A.M./P.M.

Question for this IT worker: *How has the IT revolution affected you and other people who work outside of the IT industry?*

List three ways the IT revolution has affected this worker and others.

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28.5 Advantage Factor Three: Trained Workers

Step 1: Read Section 28.5, and answer these questions:

- Why does India lead in technical education?

- Why don't all Indians have an equal opportunity for education?

- List one interesting statistic about India's trained workers.

Step 2: Visit an Internet search station. Conduct a search for information about the third person you will interview. Take notes below.

Internet Search Notes

Name of IT worker:

Occupation:

Salary:

Interesting facts about this IT worker:

Step 3: Attend the online meeting, and take notes below.

Online Meeting Notes

U.S. time of meeting: ____ A.M./P.M.

Question for this IT worker: *How has the IT revolution affected you and other highly educated people in the IT industry?*

List three ways the IT revolution has affected this worker and others.